



MTZ is a company dedicated solely to the fulfillment of projects related to Incentive and Conference Travel. The concept since our foundation was the creation of an elite Destination Management Company to service our clients' needs **throughout** Spain. The company is equipped to provide the highest standards of service in the most popular Incentive and Conference destinations in the country, such as:

BARCELONA
MADRID
COSTA DEL SOL / MARBELLA
SEVILLE
and other...

Partners have extensive experience in every field of destination management, such as supplier relationship and negotiations, program administration and operations. Each of the partners brings to the company expertise of the highest level in their different capacities, and through many years of experience and successful dealings with clients and suppliers throughout Spain, have acquired a well-earned reputation in the industry. Supplier base throughout the country is of the highest standards. We strive to continue and improve this relationship, as it is considered to be one of the most important strong points that we at **MTZ** can offer to our clients.

CONVENIENCE AND COMMUNICATIONS:

Because we operate all incentive destinations in the country from one central office in Madrid, our clients benefit from the fact that all their needs in Spain are controlled from one central point. Your day-to-day contacts for all your needs in Spain do not change whether you are doing a program in Madrid, Barcelona, Costa del Sol or Tenerife!

RELIABILITY:

In the past our clients learned to rely on our services and trust our judgement. Many years of providing services to companies of the highest level, to incentive houses and to conference companies, mostly from the US, Canada, and the UK, have taught us to anticipate their needs... We think along the same lines!... our ultimate goal is to achieve YOUR clients' satisfaction.

PROFITABILITY:

We will work with you, your ideas and your budget, and contribute with our experience in helping you create the ultimate product for your client.



FLEXIBILITY:

We know how important flexibility is to the overall success of your program, and we know that changes are always justified by your clients' demands, and understand that this is the nature of the business.

AVAILABILITY:

We are always at your disposal. Our office hours have been established from 10 a.m. to 7 p.m. – but we are always available via cell phones, which can be used to reach us on weekends as well in the case of need. Our cell phone numbers are readily available to our clients as we understand the nature of the business and do expect our clients to reach us whenever they have a need to do so.

Therefore if you do decide to entrust us with the most valuable of your assets, your clients' business, rest assured we will strive to meet all your expectations.

DESTINATIONS:

The traditional destinations in Spain for incentive travel programs from the US are **Barcelona**, **Madrid**, the **Costa del Sol (Marbella)**, and **Seville** can be considered for smaller incentive programs in combination with either Madrid or the Costa del Sol. Another destination that has been successful in the past is **PALMA DE MALLORCA**. MTZ has the resources and the destination knowledge to provide an exceptional program for any of the above destinations, or to prepare and investigate other options you may have in mind.

One of the unique products Spain has to offer is its chain of **PARADORES** – small first class hotels throughout the country – of which a majority are located at important historical or monumental sites, and in restored palaces, fortresses, convents, monasteries and the like.

AND Spain has always been, and still is, one of the countries in Europe where your 'dollar' will take you furthest – with more and better inclusions in your program when compared to other European destinations.